

Notes on Presentation

Financial Information

Following the completion of its acquisition of Atotech Limited ("Atotech") on August 17, 2022, MKS Instruments, Inc. ("MKS") operates the Atotech business as its Materials Solutions Division ("MSD"). Net revenue from Atotech for periods prior to the completion of MKS' acquisition of Atotech has been adjusted from International Financial Reporting Standards as issued by the International Accounting Standards Board ("IFRS") to U.S. generally accepted accounting principles ("GAAP"). MKS has not identified material differences in Atotech's net revenue under GAAP and Atotech's historical reported net revenue under IFRS. Net revenues by end market for Atotech are based on MKS' understanding of end market uses for Atotech products and services. Totals presented may not sum and percentages may not recalculate using figures presented due to rounding. Amounts are presented in USD millions.

End Market Updates

In the fourth quarter of 2022, MKS updated its end market classifications, including replacing Advanced Electronics with Electronics & Packaging. The primary effects of this update include a) reclassifying products and services supporting light-emitting diode, laser diode and solar markets from Advanced Electronics to Specialty Industrial and b) reclassifying MSD products and services supporting wafer level packaging from Semiconductor to Electronics & Packaging.



Net Revenues by End Market & Division

			20	21							2023														
Net revenues by End Market	Q1		Q2	Q3		Q4	YTD	Q1		Q2		Q3		Q4		YTD	Q1		Q2		Q3		Q4		YTD
Semiconductor	\$	412	\$ 431	\$	488	\$ 495	\$ 1,826	\$	488	\$	515	\$	536	\$	503	\$ 2,041	\$	309	\$	440	\$	367	\$	362	\$ 1,479
Electronics & Packaging		90	115		66	73	344		60		49		166		266	541		222		225		243		226	916
Specialty Industrial		192	204		188	196	780		194		201		253		316	964		263		338		322		305	1,227
	\$	694	\$ 750	\$	742	\$ 764	\$ 2,950	\$	742	\$	765	\$	954	\$	1,085	\$ 3,547	\$	794	\$	1,003	\$	932	\$	893	\$ 3,622
Net revenues by Division																									
Vacuum Solutions (VSD)	\$	436	\$ 458	\$	483	\$ 485	\$ 1,862	\$	474	\$	507	\$	510	\$	475	\$ 1,966	\$	293	\$	427	\$	345	\$	340	\$ 1,404
Photonics Solutions (PSD)		258	292		259	279	1,088		268		258		267		270	1,064		197		278		276		260	1,012
Materials Solutions (MSD)		-	-		-	-	-		-		-		177		340	517		304		298		311		293	1,206
	\$	694	\$ 750	\$	742	\$ 764	\$ 2,950	\$	742	\$	765	\$	954	\$	1,085	\$ 3,547	\$	794	\$	1,003	\$	932	\$	893	\$ 3,622

Pre-acquisition net revenues of Atotech, which MKS operates as MSD, has not been included. In millions



Net Revenues by End Market

	2022												2	023				Q4'23 v	s Q4'22		2023 vs 2022					
	C	11	,	Q2		Q3		Q4	YTD		Q1	Q2		Q3	Q4	YTD	Total Change	FX	Pd	Change Excluding Fx & Pd	Total Change	FX		Pd	Change Excluding Fx & Pd	
MKS ⁽¹⁾				<u> </u>		4 3		4-	1110	_	<u>ų.</u>	<u> </u>		4 5	4-	1110	Change	17	- · u	IXCIT	Change	17		<u> </u>	- IX CATA	
Semiconductor	\$	488	\$	515	\$	536	\$	503	\$ 2,041																	
Electronics & Packaging		60		49		50		47	207																	
Specialty Industrial		194		201		191		195	782														_			
	\$	742	\$	765	\$	777	\$	745	\$ 3,030	\$	490	\$ 705	\$	621	\$ 600	\$ 2,416	-20%	0%		-20%	-20%	0	%		-20%	
Atotech / MSD																										
Electronics & Packaging	\$	232	\$	235	\$	239	\$	219	\$ 925																	
Specialty Industrial		126		123		126		121	496																	
	\$	358	\$	358	\$	364	\$	340	\$ 1,420	\$	304	\$ 298	\$	311	\$ 293	\$ 1,206	-14%	0%	-59	6 -9%	-15%	-2	%	-3%	-10%	
Combined Company ⁽²⁾																										
Semiconductor	\$	488	\$	515	\$	536	\$	503	\$ 2,041	\$	309	\$ 440	\$	367	\$ 362	\$ 1,479	-28%	0%	09	6 -28%	-28%	0	%	0%	-27%	
Electronics & Packaging		292		284		289	\$	266	1,132		222	225		243	226	916	-15%	-1%	-69	6 -9%	-19%	-2	%	-3%	-13%	
Specialty Industrial		320		324		317	\$	316	1,277		263	338		322	305	1,227	-3%	0%	-19	6 -3%	-4%	-1	%	-1%	-2%	
	\$ 1	,100	\$ 1	,123	\$	1,141	\$	1,085	\$ 4,450	\$	794	\$ 1,003	\$	932	\$ 893	\$ 3,622	-18%	0%	-29	6 -16%	-19%	-1	%	-1%	-17%	
Consumables & Service	\$	422	\$	422	\$	427	\$	405	\$ 1,676	\$	338	\$ 377	\$	393	\$ 368	\$ 1,476	-9%	0%	-49	6 -5%	-12%	-2	%	-3%	-7%	
Consumables & Service %		38%		38%		37%		37%	38%		43%	38%		42%	41%	41%										

"Total Change" represents the percentage change in net revenues



⁽¹⁾MKS, excluding Atotech/MSD

⁽²⁾Combined Company combines the net revenues of MKS (excluding Atotech/MSD) and the net revenues of Atotech/MSD
In millions

[&]quot;FX" and "Pd" reflect the estimated impact of foreign exchange rates and palladium prices on net revenues, respectively

[&]quot;Change Excluding FX & Pd" is the difference between "Total Change" and "FX" and "Pd"